MAKE YOUR EVENT INTERACTIVE (ON-SITE AND ONLINE)

# SQCIAL PROMPTER

**CASE STUDY: GRAMMY'S 2012 EVENT** 



# **SERVICE** OVERVIEW

Our social media services contribute to a unified message across all media outlets, in turn strengthening and growing an organic buzz around a given objective. Branded screens provide instant gratification for guests as they share their thoughts and join the conversation in real time via personal twitter accounts. Detailed post-event metrics are provided to give clients a well-rounded view of their event's success in the digital space.



### CLIENT **DESCRIPTION**

An event produced by a prestigious talent management agency, Red Light Management. Their artist list includes: Alicia Keys, Ben Harper, and Faith Hill.

Teamed up with Google Music for the promotion of this event, looking for a new and fresh way to promote their brands using on-site and online social media marketing.



- Set up 7 x 50" plasma screens to display a live twitter feed with the #GoogleMusic hashtag.
- · Displayed tweets by users present at the event and those following it online.
- · Tweets appearing on tweet machine are automatically filtered for foul language.



## **EVENT** OBJECTIVES

- · Generate an on-site and online buzz about the Google Music service by encouraging live Twitter engagement at the official Grammy party, maximizing brand exposure and reach via twitter.
- · Display screens throughout event space for optimum viewing of the Google Music branded tweet machines, displaying social network activity at the party in real-time.

#### RESULT **SUCCESS**

Metrics report showed:

- Prior to the event: Little-to-no traffic for the chosen hashtag (#GoogleMusic)
- During event: Exposure reached over 6 million Twitter users.
- · Post-event: Steady use of hashtag by twitter users, as a result of the successful exposure.

**EVENT EXPERIENCE** 

Red Light





